## Librarium Associates Ltd.

Purveyors of independent thought...

## WELCOME TO THE LIBRARIUM:

Librarium Associates Ltd. is an independent research company focusing on global macro and geopolitical monitoring and analysis. We are committed to delivering distinctive insights on global trends enabling our partners and clients to make informed decisions in a changeable world.

We offer global accredited investors such as asset managers, family offices and institutional investors with topical monthly reports, quarterly reviews and outlooks as well as dedicated advisory services.

We draw on diverse sources of information in order to provide an independent overview of global macro economic and geopolitical trends and their potential implications for global investors. What we do...

# Horizon Scanning...

We live in interesting times, staying curious yet with an all-important sense of critical and independent thought is crucial. It has served mankind well for millennia. At the Librarium we strive, with these qualities at the forefront of our mind, to sift through the sands of time. Our objective is to distill unique perspectives, from variant perceptions on diverse subjects pertaining to global macro economic and geopolitical trends and the likely future paths. Armed with these insights we setout to assist sophisticated investors with navigating the journey ahead, circumventing risks and maximizing opportunities, en route to their goals.

## OUR PATH:

We are constantly engaged in active **horizon scanning** while adhering to our belief that students of the lessons of history and permanent features such as geographic realities can provide superior insights.

From these broad scenarios we work to identify investable trends and specific opportunities. We find that such a broad approach provides an 'early alarm' system for risk management and an indicator of attractive price/value situations across asset classes.

The intention of our research and the basic premise of our publications is to present rational perspectives based upon a diligent analysis of historical data. Through organizing the data logically, information can be created. Through understanding and developing perspectives on the information, knowledge is generated. With knowledge, one can then distill insights and based on these start to make informed decisions about the probabilities of various outcomes.

The most practical way to imagine the future is to question the expected, this is best done making use of what we call 'critical thinking'. Critical thinking is the careful, deliberate determination of whether one should accept, reject or suspend judgment about a claim and the degree of confidence with which one accepts or rejects it. Critical thinking employs not only logic but a broad intellectual criteria such as the one outlined above. Critical thinking requires extensive experience in identifying the extent of one's own ignorance in a wide variety of subjects which is often captured in the following sentence; I thought I knew, but I merely believed.

As J.F. Kennedy put it; "Belief in myths allows the comfort of opinion without the discomfort of thought." Our aim is always to avoid this trap of the mind, when one attempts to look into the future one is better of exhibiting a more intellectually humble approach and challenge one's beliefs and opinions by asking the question: What if we took the opposite view? This leads to a more balanced set of insights in our view.

We hope our work will offer some food for thought and that it can form the basis of future conversations.



#### MEET OUR FOUNDER:

Mr. Sune Hojgaard Sorensen founded Librarium Associates as a vehicle from which to explore the world, drawing on; his varied experiences around the globe, his intellectual curiosity, a driven pursuit of variant perceptions from a wide array of sources, a deep bench of diverse contacts across continents and industries and over fifteen years of experience in the investment industry in a multitude of roles and across asset classes, in order to consistently be able to provide unique insights that frame path probabilities, developments and future trends into clear and defined ideas that in turn enable sophisticated investors to make superior decisions.

"In 1898 Adolphe Retté wrote the following; We are living in a storm where a hundred contradictory elements collide; debris from the past, scraps from the present, seeds of the future, swirling, combining, separating under the imperious wind of destiny. I came across it on my travels many years ago and it has stayed with me since. It illustrates to me the importance of focusing on that which you can control, mainly how you choose to react to the vagaries of "the storm" and secondly it reminds me to stay intellectually humble about what is knowable and what is not. My path is to sift through these sometime contradictory elements as they collide and detect patterns and probabilities, it's a neverending puzzle and it's one that I enjoy."

## AT YOUR SERVICE... Our Research Offerings - The 'Pieces of 8' Series:

We produce two regular reports within our 'Pieces of 8' Series; The topical '8 Pages About...' & the quarterly 'Around the World in 8 pages'. We make these available to select institutions & individuals as a way to commence a dialogue about the World we all share. We value your readership & feedback.



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The Librarium Associates monthly '8 Pages About..' series is a publication created by our team focused on topical current issues that we feel warrants a deep dive. We will sift through the sands of time and distill unique perspectives from variant perceptions on diverse subjects that we feel deserves our client's attention. The presentations are brief and easy to digest while providing the reader with plenty of food for thought.

## AROUND THE WORLD IN 8 PAGES ...

TH OUARTER 2017

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The Librarium Associates quarterly 'Around The World In 8 Pages..' series is a quarterly publication created by our team focused on geopolitical and macro economic trends and developments around the World during the last 3 months. As long-term thinkers we draw on the lessons of history as a guide to understanding the present and charting the probable paths ahead. There are no crystal balls but in the words of A.W. Pinero; "The future is only the past again, entered through another gate." It's our mission to glean valuable insights from history and apply them as a foundation for understanding the journey ahead.

### **OUR DEDICATED NAVIGATOR & GATEKEEPER SERVICES:**

Our services can also be employed on a retained basis, providing the client direct & always confidential access to our team on an ongoing basis allowing us to act as an independent sounding board for our clients ventures.

We can provide different perspectives for investment committee meetings in a 'blue-team/ red-team' format or more informally, it has been well said that; The friction between opinions is where true education resides.

As part of this exclusive service we also provide intra-monthly event driven insights as a part of our constant horizon scanning services focusing on risks and opportunities. We are available for Q&As and broader strategy conversations with our clients.

We prefer to work with a relatively small and select group of active clients allowing us to provide them and their projects with our full attention and as such we operate a limited amount of such partnerships.

Contact us to discuss your requirements and how we can assist you with establishing the optimal path forward and staying the course, managing risks and harnessing opportunities.

"The winds and the waves are always on the side of the ablest Navigators."

## ACCESS SOPHISTICATED INVESTMENT SOLUTIONS WITH OUR TEAM OF TEAMS:

We work with an exclusive group of companies, who provides a global range of investment and wealth protection services that we feel offers sophisticated investors with a comprehensive set of solutions.

We work with these organizations to devise investment solutions that reflect our shared commitment to a foundation of wealth preservation, active value investing focused on absolute returns, and all delivered with a dedication to service and with the client at the center of everything we do.

Together we strive to provide a flexible set of turn-key solutions for **global accredited investors**, where the whole of our combined efforts is greater than the sum of its parts.

"The best time to plant a tree was 20 years ago. The second best time is NOW."

- Proverb.

IMPORTANT NOTICE: OUR INVESTMENT SERVICES ARE ONLY AVAILABLE FOR ACCREDITED INVESTORS AS WITHIN THE MEANING OF RULE 501 OF S.E.C. REGULATION D.

## **OUR SELECTION OF INDEPENDENT SERVICE PROVIDERS:**

#### Global Wealth Protection Strategies:

BFI Consulting Ltd. has been in the wealth planning industry, serving clients all around the world, for over 20 years. The firm's founders share our dedication delivering personally tailored to that help services our clients with their international aspirations of multi-jurisdictional wealth diversification. Their comprehensive range of services integrates the following essential cornerstones:

- > Jurisdictional and institutional safety.
- Solid asset protection from creditors and plaintiffs.
- > Unrestricted and flexible access to global investments.
- > Tax efficiency and compliance.
- Trust, convenience and tranquility founded in a long-term relationship.

#### Learn more here:

WWW.BFICONSULTING.COM

#### **Global Investment Strategies**:

**BFI Infinity Ltd.** is part of BFI Capital Group Ltd. – a Swiss wealth management group domiciled in Zug – Switzerland. They have been in business since 1993 and offer an integrated and comprehensive package of wealth management services to wealthy individuals and institutional clients.

They have the know-how and services of a large firm but with the personal dedication and stable relationships of a small firm.

They have a proven track record as a result of their expertise and unwavering commitment to their clients, independent thought and long-term global investment strategies.

BFI Infinity is a registered advisor in the USA, Canada and Switzerland.

#### Learn more here:

WWW.BFIWEALTH.COM

#### **Precious Metals Solutions:**

As avid readers of financial history we heed its lessons and as a result are proponents of the ownership of physical precious metals as part of a broader prudent investment strategy. Gold is the ultimate global currency.

Global Gold AG is our chosen solution provider for global investors. Global Gold was founded on the principle of offering unencumbered, convenient physical ownership of precious metals stored safely in Switzerland.

Their service for international clients is built outside of the traditional banking system, thereby providing additional safety and peace of mind.

Learn more here:

WWW.GLOBALGOLD.CH

## WALKING OUR HALLS FOR SOME QUITE CONTEMPLATION ...

Always drink upstream from the herd. - The wise herdsman.

Education isn't something you can finish."- Isaac Asimov "When setting out on a journey, do not seek advice from those who have never left home." - Rumi

"In times of change, learners inherit the earth, while the learned find themselves beautifully equipped to deal with a world that no longer exists." - E. Hoffer The more that you read, the more things you will know. The more you learn, the more places you'll go! - Dr. Seuss

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"A room without books is like a body without a soul" -Cicero

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#### "Wisdom is the daughter of experience." - Leonardo Da Vinci

Wind extinguishes a candle and energizes fire.

Likewise with randomness, uncertainty, chaos: You want to use them, not hide from them.

You want to be the fire and wish for the wind. - N.N.Taleb, 'Antifragile'.



The intelligent investor is a realist who sells to optimists and buys from pessimists...

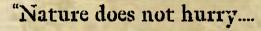
"Not all who wander are lost." -Tolkien Always Seek Knowledge

"The world is a book and those who do not travel read only one page."-St. Augustine

"I am still learning." - Michelangelo, age 87.

There are no traffic jams along the extra mile...

"Somewhere, something incredible is waiting to be known." - Sagan If you don't want to be average you must dare to be different.



"A calm sea never made a skilled sailor." - Proverb

Yet everything gets accomplished." - Lao Tzu

Contact Us: shs@librariuminsights.com - Follow Us on Twitter: @LibrariumViews

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